



# TRAINING AND **ADVISORY SERVICES**



### **Get Certified with NDC**

NDC set the standard for training economic and housing development professionals when we created the first certification program four decades ago. Since then, through rigorous coursework coupled with real-life case studies, NDC has trained 75,000+ practitioners who work in or run public and private economic development agencies.

#### **Partners in Community Development**

More than 100+ government and community clients leverage NDC's financial expertise to realize locally tailored goals. Our Field Directors provide hands-on assistance regarding opportunity zones, state and federal tax credits, low-cost loans, debt structuring, value capture, and more.





### **SMALL BUSINESS LENDING**



### \$250+ Million for Small Businesses

NDC's Grow America Fund is a national small business lending program designed to catalyze job creation in underserved communities. With Preferred Lender status granted by the Small Business Administration, we have provided loans to 650+ small businesses nationwide.

## Small Loans, Big Impact

The Community Impact Loan Fund, established in 2016, is an innovative financial tool designed to meet the

With more flexible terms than traditional SBA loans, this loan fund provides neighborhood businesses with the capital they need to grow and expand. Qualified business owners eligible for character loans receive personalized pre- and post-loan guidance.









# **NEW MARKETS TAX CREDITS** AND SOCIAL INFRASTRUCTURE

# **Investing in Revitalization**

With more than \$750 Million New Markets Tax Credits invested across the country, NDC realizes mixed-use, health care, community facilities and industrial projects in distressed communities. Coupled with our financial structuring expertise and relationships with other NMTC investors, NDC has closed the funding gap on hundreds of projects across the country.

**Building Community Assets**Utilizing a unique nonprofit public-private partnership (P3) model, NDC develops community assets – such as libraries, campus buildings, justice centers, and more. NDC's 3.7 Million SF of social infrastructure has been completed on time and on budget.





## AFFORDABLE HOUSING

## Housing Investor and Advisor

NDC invests in high-quality affordable housing in two ways: through its affordable housing fund, and as a technical advisor to developers. We leverage tax credits and financial expertise to realize traditional multi-family housing as well as complex mixed-use projects that attract private investment in struggling communities.

NDC is one of the few Low-Income Housing Tax Credit investors that funds the development of assisted living facilities, with 22 affordable assisted living projects completed to date.







## **IMPACT AT A GLANCE**

\$760M+ Affordable Housing

Investment

\$750M+ New Markets Tax Credit Allocation \$2.5B+ Public-Private Partnership \$250M+ Small Business Loans 75K+ Practitioners Trained 100+ Community Development Partners

#### **OUR WORK**

NDC acts as partner, teacher, investor, developer and lender, bringing together advisory services and capital for community and economic investment. We work with local and state governments and community-based organizations to help them create and implement their own unique development strategies.

Since 1969 our training, products and services have evolved to reflect the changing policy environment and meet emerging needs. Today we are the most experienced and comprehensive economic and community development nonprofit in the U.S., working in every one of the 50 states and Puerto Rico.



## ndconline.org

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